Tooele County Association of REALTORS®

# 2018 Top Producer Award &

Top Producing Team Award

HISTORY – The Tooele County Association of REALTORS® Top Producer Award and Top Producing Team Award were created in 2006 and the first awards were presented at the 2007 Installation and Awards Banquet.

PURPOSE – The TCAR Top Producer Award was created to recognize a specific group of members for their accomplishments in regards to their personal sales and production.

The TCAR Top Producing Team Award was created to recognize Realtor® teams for their accomplishments in regards to their team’s sales and production

AWARDS – The TCAR Top Producer & Top Producing Teams Awards will be presented to the top three teams of association members & members teams based on the applicant’s total gross Real Estate commission income (with a minimum of $50,000.00 per member & $50,000 per team member) as PAID TO THE APPLICANT’S BROKER.

The TCAR Elite Top Producer & Top Producing Team Awards will be presented to the top three teams of association members based on the applicant’s total gross commission income as paid to the applicant’s broker.

The TCAR Top Producing Teams Award will be presented to the most productive Realtor® Team as determined by the total gross commission income paid to the Realtor® team’s broker(s) and divided by the total number of members represented on the team.

Special recognition will be given to those who have been awarded the TCAR Top Producer Award, Elite Top Producer Award or Top Producing Teams Award for five consecutive years and each five year increment thereafter.

Recipients of the TCAR Top Producer Award, Elite Top Producer Award and Top Producing Teams Award will be granted the right to advertise and promote themselves as having been awarded each specific award as long as they remain Realtors® in good standing. All advertisements and promotions shall denote the year(s) the award(s) were received.

QUALIFICATION PERIOD –The qualification period shall begin September 1st , 2018 and will end August 31st, 2019( 6:00PM) . Proof of funding (as indicated by date on broker’s commission check) will be the determining factor for an eligible Real Estate commission in regards to qualification period. The Transaction Ledger serves as **Broker signed verification of gross commission from brokerage** and must be attached to the application to be considered complete.

GUIDELINES – Any application that is not fully completed, or not completed according to provided instructions SHALL NOT be considered. A broker and agent signed, completed Transaction Ledger must be attached to all applications. Applications without signed transaction verification ledgers will be considered incomplete and therefore disqualified.

Applications must be received at tcarawards@gmail.com no later than 6:00PM August 31st .

The governing body (Awards Committee) may request/require additional verification in order for the application to be considered. All decisions by the Awards Committee will be final.

Fifteen percent and five percent of the board members will be determined based on the total number of active board members as of the last day of the qualification period August 31st (6:00PM) (% to be rounded .5 and above rounded up and .4 and under rounded down).

Should the total number of applicants (with a qualifying production of $50,000.00) be less than the number represented by fifteen percent of the board membership, the number representing the top five percent of board membership will be awarded the TCAR Elite Top Producer Award and the remaining applicants will be awarded the TCAR Top Producer Award if all other qualifications have been met.

Recipients of any of the production based awards shall not be numerically ranked other than to say the top fifteen percent of Realtors®(with a minimum of $50,000.00 gross commission), or the top five percent of Realtors® were a specific number of Realtors®.

A Realtor® team may choose to exclude a member and his/her production if that member has been part of the Realtor® team for less than the full twelve month qualification period. Every known member, as determined by the governing body, who has been a member of a Realtor® team for the entire qualification period must have their production factored as part of that Realtor® team.

This sample for illustration purposes only. Team A has five members and a total gross commission income of 300,000. Team A’s average gross commission income per team member is 60,000. Team B has three members and a total gross commission income of 210,000. Team B’s average gross commission income per team member is 70,000. Team B would be awarded the TCAR Top Producing Team Award.

**\*Does not include Water Rights only Transactions**

**2018 TCAR Top Producer &**

**Elite Top Producer Award Application**

A Top Producer or Elite Top Producer Award will be given to the individual applicants that represent the top 15% of Association membership in terms of gross commission income paid to the applicant’s broker(s) during the time period of September 1, 2018 through August 31, 2019(6:00PM) (with a minimum of $50,000.00 gross commission).

In addition a Top Producing Team Award will be given to the applicant teams that have the highest average gross commission income paid to the team’s broker(s) per team member\* during the time period of September 1, 2018 through August 31, 2019(6:00PM).

The Awards Committee reserves the right to require additional verification of commissions as it deems necessary. Applications are due by August 31,2019(6:00PM) at tcarawards@gmail.com

**INDIVIDUAL AWARDS**

Name as you would like it to be printed on your award:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

I certify that my gross commission income paid to my broker(s) during the above stated qualification period is:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_.

 Signature:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

 Broker:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**TEAM AWARDS**

Name of team as you would like it to be printed on your award:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

I certify that the below individuals were members of my/our team for the disclosed period of time during the above stated qualification period, and that their disclosed commission is accurate.

 Broker:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Team Member (Start with Leader) Months on Team Gross Commission Paid To Broker

\* Does not include Water Rights only Transactions.

\*\* The team award is designed to not recognize the largest team, or the team with the overall highest gross commission, but rather the team that has the highest average commission per agent on the team. i.e. a team with two members may have a total gross commission of $150,000 and a team with three members may have a total gross commission of $210,000. The team with two members would win the award as they average $75,000 total gross commission per agent and the other team only averaged $70,000 total gross commission per agent. Months on the team will be required to fractionalize the team’s average and not penalize a team who has a member that has been on the team for less than the entire qualification period.